



EPP HEARING / 7/DEC/2016

A woman with blonde hair tied in a bun is sitting on a windowsill. She is wearing a blue long-sleeved shirt and dark leggings. She is holding a white mug in her right hand and looking down at a tablet computer in her left hand. The window behind her is large and multi-paned, showing a view of greenery outside. The lighting is soft and warm, suggesting morning or late afternoon. The overall mood is calm and comfortable.

[SPOTAHOME]

WE CHECK, YOU CHOOSE

Rent your mid to long-term housing online skipping in-person viewings

www.spotahome.com

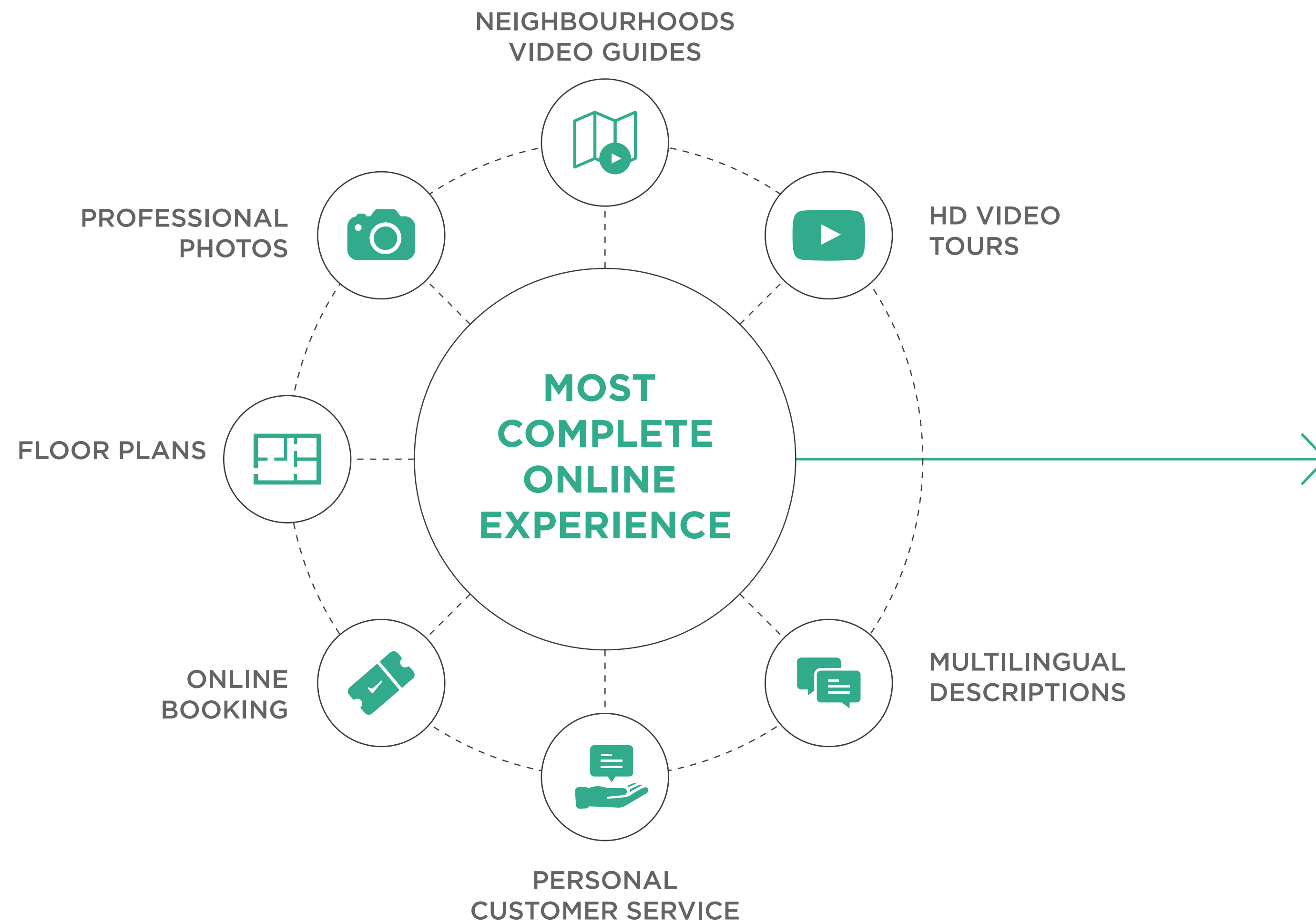
A woman with long brown hair, wearing a dark blue t-shirt and patterned shorts, stands in a modern living room. She is smiling and holding a white sign that says 'Checked by SPOTAHOME'. The room features a light-colored leather sofa, a glass coffee table with a vase of flowers, a large TV on a wooden stand, and framed artwork on the wall.

[SPOTAHOME]

HOME CHECKERS

We first send local home checkers to every property we list online,
DOING WHAT NO ONE ELSE DOES

www.spotahome.com

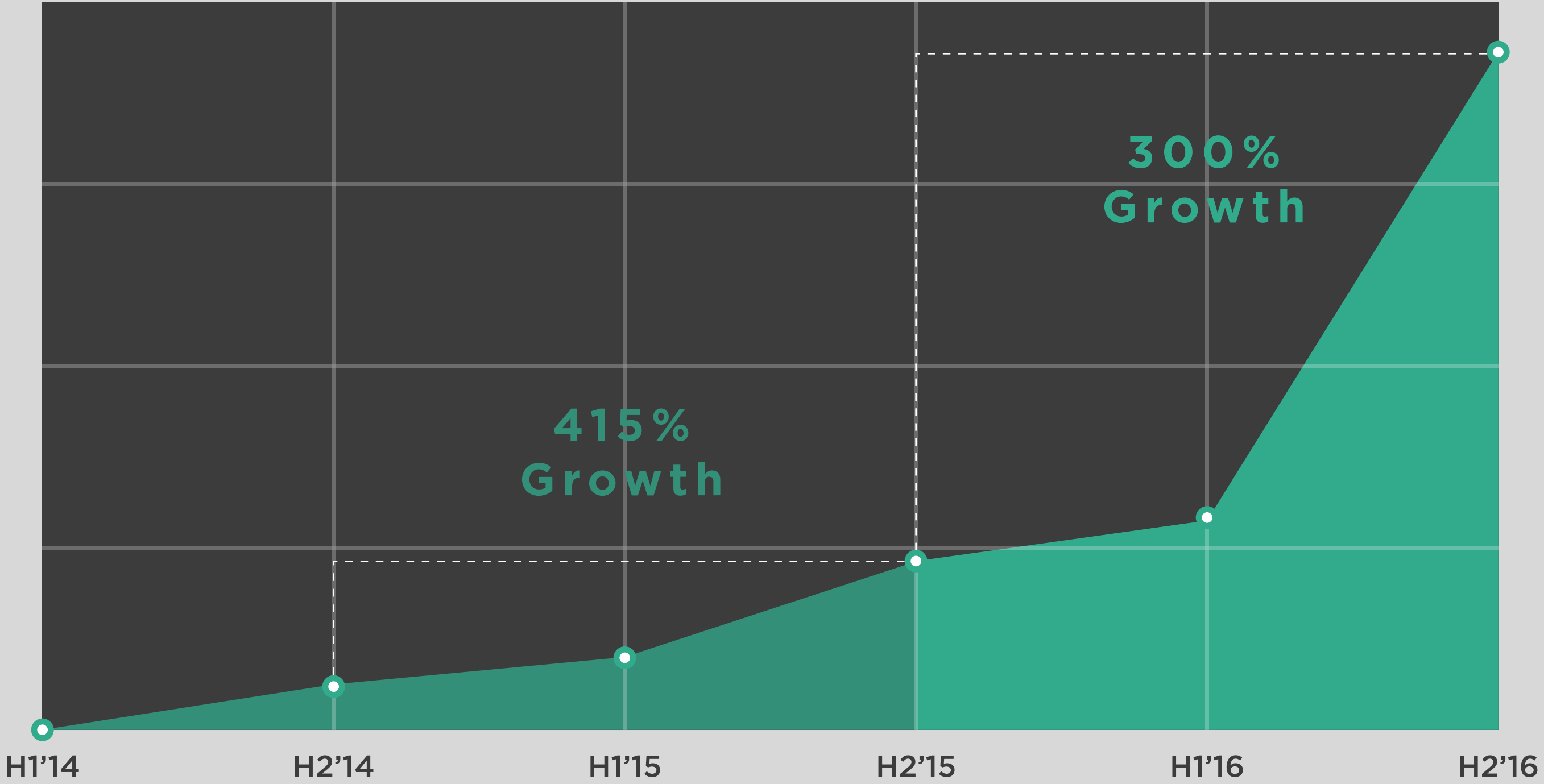


**ELIMINATING
IN-PERSON VIEWINGS**



SPOTAHOME FIRST 29 MONTHS

TOTALS	
GMV	€25M
NIGHTS BOOKED	1.3M
RENTABLE UNITS	25K+
TEAM MEMBERS	125+
FUNDING ROUNDS	4
CITIES	16
COUNTRIES	10



SPOTAHOME IN THE LAST YEAR



EXPANSION

8 NEW COUNTRIES
10 NEW CITIES



REVENUE

+350%
GROWTH



TRAFFIC







+600%
USERS



TEAM

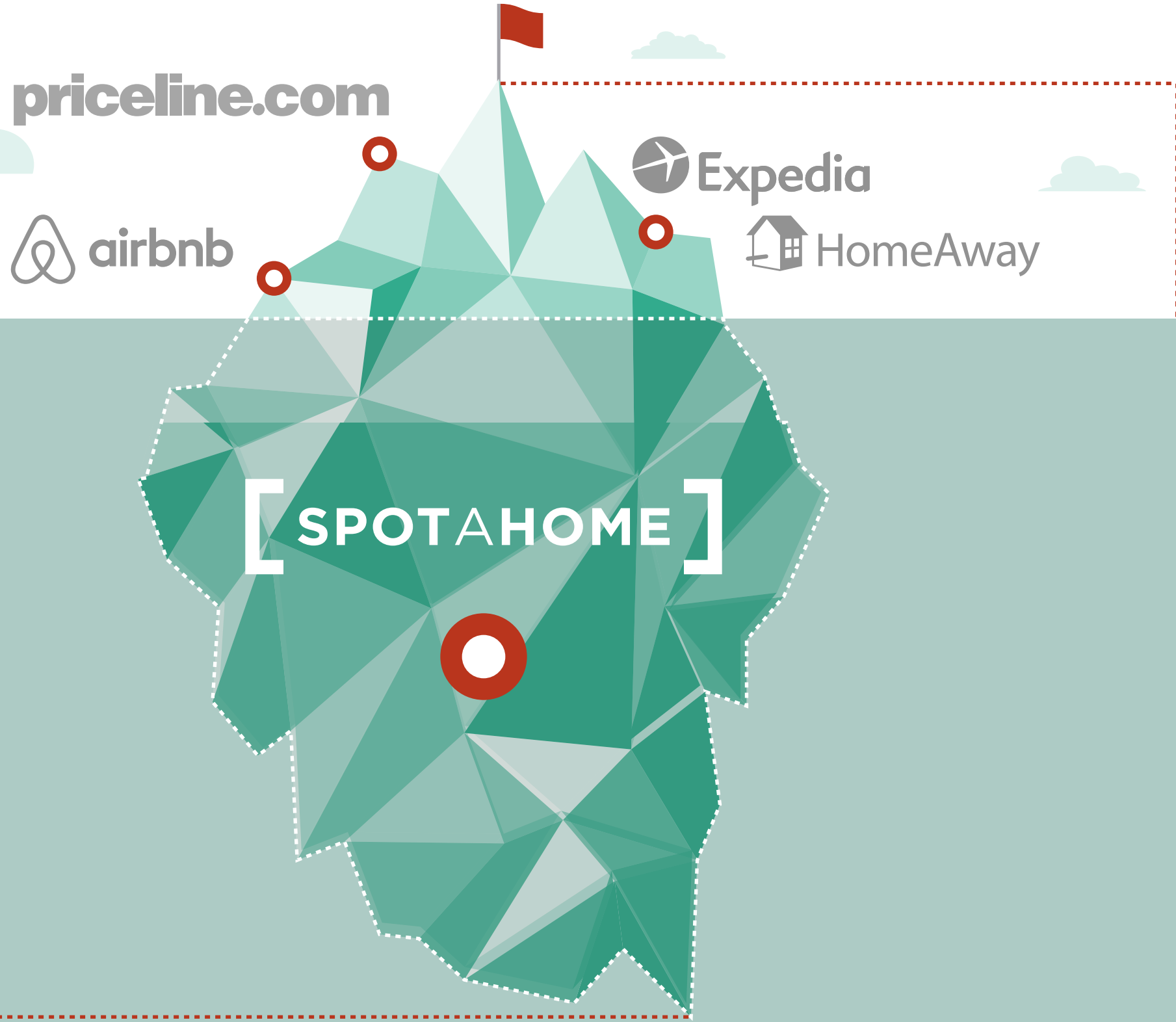
ENGINEERING x5
MARKETING x3
UX & DESIGN x5

DISRUPTING
TRADITIONAL MARKETS

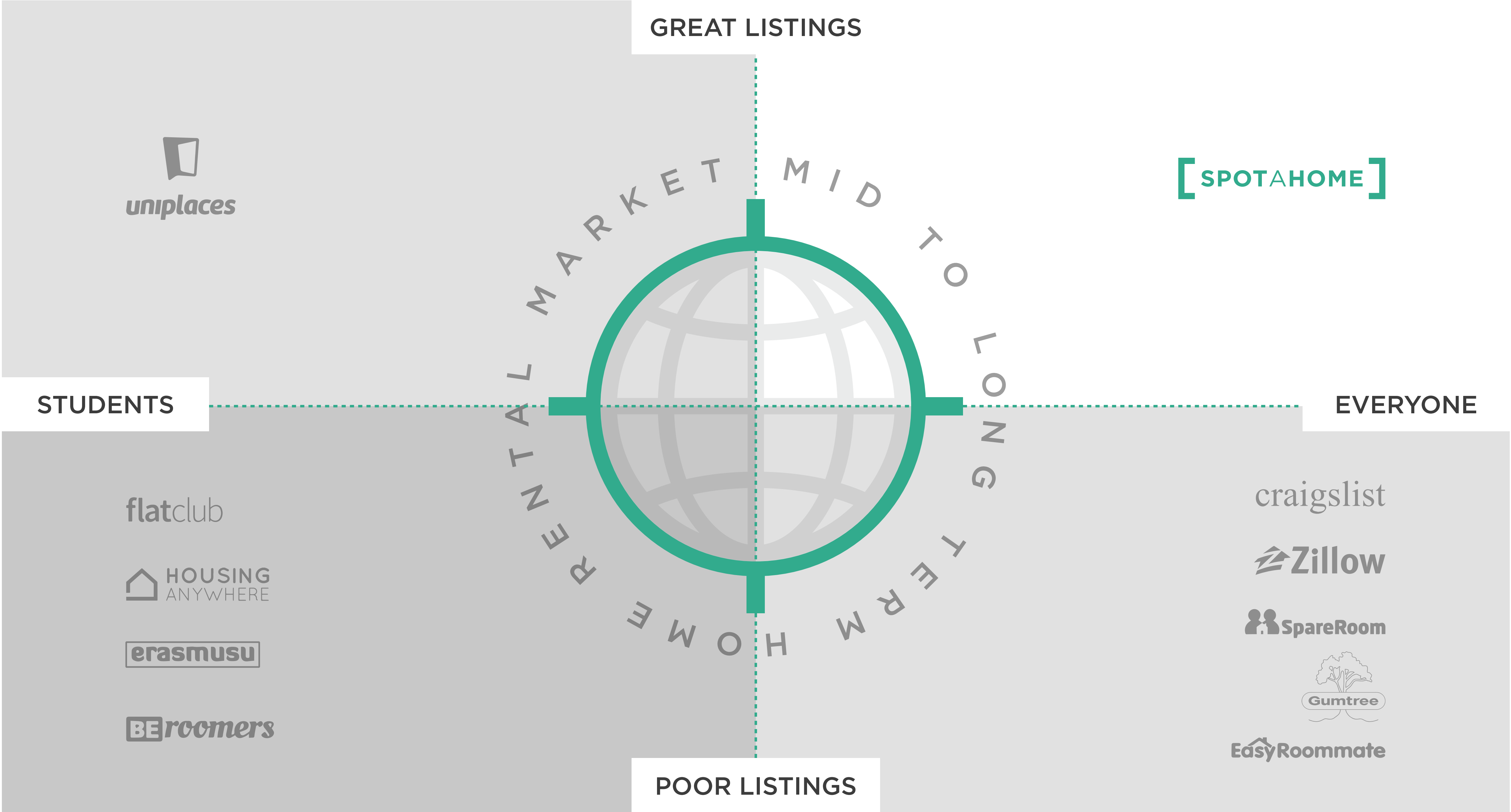
 HOTELS	vs	 airbnb
 RETAILERS	vs	 amazon
 TAXI	vs	UBER
 REAL ESTATE	vs	[SPOTAHOME]

THE NEXT BIG OPPORTUNITY

Mid-longTerm Market Size
USA + EU
\$650Bn
Rest of the World
\$?
**Mid to long-term
Home Rentals**
(>1Month)



Short Term Market Size
\$1.3 Trillion
**Short-term
Vacation Rentals**



MANAGEMENT TEAM

FOUNDERS



ALEJANDRO ARTACHO
CEO



BRUNO BIANCHI
COO



BRYAN McEIRE
CTO



HUGO MONTEIRO
VP ENGINEERING

INVESTORS



GABRIEL
LEUPIN



APOSTOLOS
APOSTOLAKIS

Seaya ventures

passion
capital

HOWZAT
PARTNERS

modara TECHNOLOGIES

charlotte street capital



SAMOS INVESTMENTS

ADVISORS



ÁLVARO
CUESTA



MARK
ZALESKI



[SPOTAHOME]

THE POWER OF A TEAM

27 nationalities working together towards one single goal
DISRUPTING THE REAL ESTATE INDUSTRY FOREVER

www.spotahome.com



[SPOTAHOME]

"As the real estate industry embraces all that technology has to offer, not only will real estate businesses and their agents become more efficient, but emerging startups and the venture capital firms fortunate enough to back them will share in the profits."

TechCrunch December 2015

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